



STATE REAL ESTATE COMMISSION
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July 24, 2018

POLLEY ASSOCIATES 9856
ATTN: EDUCATION DIRECTOR
3544 WEST CHESTER PIKE
CLASSROOM A
NEWTOWN SQUARE PA 19073

Dear Education Provider:

With the passage of Act 75 of 2018, Section 521 of the RELRA has been amended. Specifically, any individual who wishes to sit for the real estate salesperson license examination is now required to complete 75 hours (15 credits) of real estate instruction in areas of study prescribed by the rules of the Commission, unless the individual has already completed a portion of the hours before the effective date of the new law, which is August 28, 2018. An individual who has not completed any portion of the required hours before the effective date shall complete 75 hours of real estate instruction within five years of taking the salesperson license examination.

The Commission is working on revisions to the approved outlines for the Real Estate Practice course to include the additional 15 hours now required. In the interim, education providers will be able to meet these new requirements simply by expanding their instruction of the Practice course to 45 hours, from the previous 30. You are asked to add additional instruction time on any topic of your choosing within the current outline. Once a new outline is available, it will be provided to all schools that currently offer the sales pre-licensure courses. Education Providers will not be required to submit new course approval applications or pay any additional fees for any currently-approved RE Practice course. All new RE Practice courses requesting approval will be required to utilize the new outline once it is developed.

The amendment to RELRA also includes the requirement for real estate salesperson applicants to hold a high school diploma or equivalent. Anyone who is licensed before the effective date of the new law will not need to meet this requirement, however, it is advised that Education Providers begin screening potential students now to ensure they will meet the requirement when they apply for their license in the future.

If you have any questions regarding this new law, please don't hesitate to contact me and I will do my best to provide you with a satisfactory answer.

Sincerely,

Krista Linsenbach
Commission Administrator